The history of economic ideas introduces students to the process whereby economic theory is developed. We approach economic theories as logical systems, discern the inconsistencies which contribute to paradigm shifts, and ground them in their historical context. The course illustrates the antecedents of modern debates.

The schools of economic thought studied include mercantilist, classical political economy, marginalist subjectivist, neoclassical, Keynes, neo-Ricardian. We see to explain the income distribution (wage rate, profit rate/interest rate, rent), capital, and the pace of accumulation/unemployment rate.

I  **Introduction, Methodology**  
   * optional

   Thomas Kuhn, *The Structure of Scientific Revolutions*, chs 2,6


   Heilbroner chs 1-2

   FORM STUDY GROUPS for problem sets: set weekly meeting times for study groups

   **CLASSICAL ECONOMICS**

   II  **ADAM SMITH - Theory of Accumulation, Trade, Labor Theory of Value**


   Heilbroner ch 3

   III  **Labor Theory of Value, cont.**

   Smith 1776 book I chs 6-9, book II ch 3

   IV  **DAVID RICARDO – Labor Theory of Value**

   Ricardo 1817 chs 1,2,4,5,6,31

   Heilbroner ch 4

   V  **Utopian Socialists; KARL MARX - Historical Materialism and Value**

   Heilbroner chs 5, 6

   Marx 1846/1932 "The German Ideology," first 9 pp. only

   Marx 1867 chs 26, 27, 1-sect. 1, 2, 4

   * Marx 1904-10 *Theories of Surplus Value* Part II chs X-XIII, XV-XVII
VI - Labor Theory of Value and Distribution, Falling Rate of Profit

Marx 1867 chs 6, 7, 8, 9, 24


VII Marx's Theory of Business Cycles and Chronic Unemployment; Absolute Ground Rent

Marx 1867 ch 25

Marx 1894/1909 chs13,14,15, 45 [each ch on SOCS]

MIDTERM Friday March 4

SPRING BREAK

MARGINALIST REVOLUTION

VIII ALFRED MARSHALL

The Neoclassical Synthesis of Marginalism, Subjectivism and Classical Micro

Heilbroner ch 7

Marshall 1890 Book 3 chs 1, 3, 6, 2, Book 4 chs 13, 1, Book 5 ch 1 sec. 1, 6, chs 3, 4


IX COST-CURVE CONTROVERSY

Marshall 1890 Book 5 chs 12, 13


X PAPER due Friday April 1

KEYNESIAN REVOLUTION

JOHN MAYNARD KEYNES

The Expenditure Multiplier and Theory of Involuntary Unemployment
Keynes chs 2(vi), 3, 10(I-III)

Intro textbook on Keynesian-Cross or Aggregate Expenditure model

Hunt pp. 506-514

XI KEYNES, POST-KEYNESIANS: Theory of Investment, Money and the Interest Rate

Keynes chs 11-14 (inc. Appendix), 17

XII Wages, the Trade Cycle, Depression, Socialization of Investment

Keynes chs 19 (last 5 pp.), 22, 24


XIII PIERO SRAFFA – Neo-Ricardians; Capital Controversy with Neoclassicals

E.K. Hunt ch 16 (skip math), ch 18, 601-609 only

Joan Robinson 1970 Economic Heresies ch 3, 25-38


XIV Review

FINAL EXAM

GRADES: 25% midterm, 25% paper, 10% class participation, 5% study group presentations, 35% final exam

REQUIRED BOOKS:
Heilbroner, Robert L. The Worldly Philosophers
Keynes, John Maynard The General Theory of Employment, Interest and Money
Marshall, Alfred Principles of Economics; an Introductory Volume
Ricardo, David, Principles of Political Economy

RECOMMENDED BOOKS (helpful for papers):
Blaug, Marc, Economic Theory in Retrospect
ASSIGNMENTS

SOCS: The materials for this course (syllabus, problem sets, handouts) are on SOCS.

Use SOCS for discussion outside of class. To use your non-TCNJ account, go to SOCS, choose email, and click on the highlighted link to "TCNJ e-mail Management System." This will permit you to forward all of your TCNJ emails to some other email address. If you do not forward your emails in this way, you will not receive class notices except to your TCNJ account.

Send any questions you have about the problem sets, exams, course policy, to all class members via SOCS, or I may reply to your individual question through SOCS; that way, everyone in the class gets the same information. I expect courtesy and professionalism; any hostility (flaming) in such emails will lower your grade.

RESERVES: may be available online as well as in the library.

PROBLEM SETS & STUDY GROUPS:

The weekly problem sets are your best learning tool for the course. If you do them every week, even when it is not your turn, the exams will be straightforward.

Students are required to form study groups and set a weekly meeting time outside of class. Study groups will rotate responsibility for presenting the answers to that week’s problem set to the class the following week. You must bring copies of your group’s written answers to class for classmates, and email revised answers to the class via SOCS after the presentation. Study groups help you learn more, and serve as a good base for preparing for examinations. Providing your answer to the class will help solidify your command of the material.

Problem Set grades will be the same as your course grade unless you fail to do the problem set, to work with your group, or to bring the answer to class or send the answers to the class. In that case, your problem set grade will be an F. Everyone in the group is responsible for every question you were assigned, do not just split them up. Meet together weekly to discuss that week’s problem set. This way you will be used to exchanging ideas, and when it is your turn the group will be good at working together and figuring things out.

CLASS PARTICIPATION:

This course trains you to use texts as evidence for analytical claims. Bring to class that week’s economic classic, and be prepared to answer questions about the author’s theory(ies) of value, the wage rate, the profit rate, the pace of accumulation/level of unemployment. You will be called on to read the exact sentence or section of the book that shows what the author thought. This means you must do the reading for this course ahead of time, so you are prepared for this in-
class searching. Reading questions for each week will be posted for the beginning of the course to help you identify what to look for as you read.

PAPER (5-6 pages):

(1) Consider a debate between two economists writing before the 1950s, one we have studied (e.g., Smith, Ricardo, Marx, Marshall), and one we have not (e.g., Say, Malthus, Tooke, Mill, Viner). Present and explain each theorist's position, then compare and contrast their analyses. Make sure your paper has a clear focus (e.g., their theory of wages and employment) so you can spend time digesting and interpreting the economists' positions and differences, including evidence from their texts. Alternatively, (2) focus on a woman economist who either a) influenced one of the economists we studied, or b) was influenced by him. Some background on the woman economist is fine, but you must read and analyze her writings. This paper will require more research on your part, to discover the economist, her work, and interpret her contributions. But it will also engage you in the process that underlies most research in the history of thought.

In either case, you will be expected to cite primary sources for each economist you discuss. Many original classic texts have been posted verbatim on the web (e.g., see econlib.org), and these are legitimate sources; secondary web-sources are typically not acceptable since they have not been subjected to scholarly review (who knows if they're any good). Warning, not all published secondary sources are reliable--when your source makes arguments that seem inconsistent with what we've discussed, consult me. Several sound secondary sources are on reserve in the library.

Consider the economist's underlying assumptions about how the economy works, inconsistencies in their analyses, and likely influences on them, whether other economists or events/policy issues. Use their words as evidence for the arguments you make. Your paper must analyze your sources critically, do not just summarize arguments. You should conclude by summarizing your own judgment of (1) who wins the intellectual debate, or (2) what this woman economist's main contribution to economics was. In either case, make clear what you base your claim on. The paper will be evaluated on the strength of your economic analysis, not the position you take.

The paper should follow standard formal writing style. The School of Business Guide to Writing is available at http://www.tcnj.edu/~business/students/writingguide.html. The “Grammar Guide” section shows you common mistakes and writing concerns. Read it. Do not turn in work with the kinds of mistakes this highlights, your grade will suffer. Double space, use 12-point font, 1” margins, include a full bibliography modeled on the bibliographic format provides in a sample on SOCS. Use in-text citations to the extent possible (e.g., (Ricardo, 1976: 12) to cite Ricardo's Principles, 1976 edition, p. 12). You are required to have someone else review your paper to suggest revisions, and should allow time to revise the essay in accordance with any good suggestions they give. Write "reviewed by (his/her name)" on your cover page.

Your cover page should include your student ID number, not your name—do not use your name on any headers or footers. The cover page should also include your major, campus/local address and phone number. Turn in a paper copy AND put a copy in the Dropbox on SOCS.

You will receive separate writing and content grades, so spend time writing a strong paper. TCNJ and School of Business policy requires students to write well. Students will be penalized for flawed writing. Students with writing difficulties are expected to take corrective steps. There are resources available on campus to help students improve their writing (e.g., the Write Place in the Academic Enhancement Center in Forcina). Consult them ahead of time if you have concerns about your writing.
LAC (Languages Across the Curriculum):

If you would like to sign up for pass/fail foreign-language ¼ course-credit while in this course via LAC 391, you may do the paper using foreign-language sources. This will require clearing the topic with me and contacting Dean Compte (dcompte@tcnj.edu or at x2392) immediately so she can send you the appropriate forms to submit by the end of the first week of the semester for recognition of your work on your transcript. You will read at least two primary or secondary sources in a foreign language, and may quote them verbatim (using endnotes or footnotes to provide the translation), but still write your essay in English. Your paper has to show significant use of foreign-language sources to get LAC credit. Because this foreign-language option is pass-fail it will not affect your GPA nor your paper grade, but will give you some recognition for what is obviously a somewhat harder task, to read about economics in a foreign language.

MIDTERM and FINAL EXAMS:

You will be given a set of essay questions to prepare ahead of time. The exam will ask you to write on a subset of these questions chosen by me. You must bring to class a set of several quotations (with page numbers) for each possible essay question, chosen from the primary source, and numbered. Then your answers, written in class, will refer to the relevant quotation by number instead of writing it out. You are welcome to work together in preparing exam answers, but will be held accountable for the content and quality of your individual answers. The exams will include other material besides the essays.